**Hospital Foundation Executive Director – Finalist Evaluation Form**

RATING SCALE: 0 = POOR, 1 = MINIMAL, 2 = ACCEPTABLE, 3 = AVERAGE, 4 = SUPERIOR, 5 = OUTSTANDING

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| **CANDIDATE** | **PASSION FOR HEALTHCARE MISSION**  Does s/he exhibit passion for the mission of healing and saving lives? | **SELF-STARTER**    Is s/he a “Doer”; goal orientated; high degree of motivation and energy; persistent? | **HISTORY OF PRODUCTIVE FUNDRAISING**  Does s/he have a strong fundraising background?   * Major gifts? * Planned Gifts? * Capital Campaigns? * Foundation Grants? | **PROMOTIONAL SKILLS**    Does s/he have the ability to sell ideas to others? To share the “story”? | **INTEREST IN GETTING OUT OF THE OFFICE**  Will s/he get the appointment and get out to make external benefactor visits? | **WORKING WITH VOLUNTEERS**  Does s/he have skills to motivate board members and volunteers in fundraising? | **WORKING WITH ADMINISTRATION AND MEDICAL STAFF**  Does s/he have the ability to work closely with Administration and Medical Staff? | **SPEAKING, WRITING, AND LISTENING SKILLS**  Does s/he have:   * Grant Writing skills? * One-on-one Verbal skills? * Listening skills? * Public speaking? | **MANAGEMENT STYLE**  Does s/he have the ability to select, supervise and inspire a development team? | **TOTAL** |
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