

Hospital Foundation Executive Director – Finalist Evaluation Form

RATING SCALE: 0 = POOR, 1 = MINIMAL, 2 = ACCEPTABLE, 3 = AVERAGE, 4 = SUPERIOR, 5 = OUTSTANDING

CANDIDATE	PASSION FOR HEALTHCARE MISSION	SELF-STARTER	HISTORY OF PRODUCTIVE FUNDRAISING	PROMOTIONAL SKILLS	INTEREST IN GETTING OUT OF THE OFFICE	WORKING WITH VOLUNTEERS	WORKING WITH ADMINISTRATION AND MEDICAL STAFF	SPEAKING, WRITING, AND LISTENING SKILLS	MANAGEMENT STYLE	TOTAL
	Does s/he exhibit passion for the mission of healing and saving lives?	Is s/he a “Doer”; goal orientated; high degree of motivation and energy; persistent?	Does s/he have a strong fundraising background? <ul style="list-style-type: none">• Major gifts?• Planned Gifts?• Capital Campaigns?• Foundation Grants?	Does s/he have the ability to sell ideas to others? To share the “story”?	Will s/he get the appointment and get out to make external benefactor visits?	Does s/he have skills to motivate board members and volunteers in fundraising?	Does s/he have the ability to work closely with Administration and Medical Staff?	Does s/he have: <ul style="list-style-type: none">• Grant Writing skills?• One-on-one Verbal skills?• Listening skills?• Public speaking?	Does s/he have the ability to select, supervise and inspire a development team?	